

## LTV & LOAN REQUIREMENTS

PURCHASE & RATE/TERM											
Primary Residence				Second Home				Investment			
FICO	LTV	CLTV	LOAN AMT	FICO	LTV	CLTV	LOAN AMT	FICO	LTV	CLTV	LOAN AMT
720	70	70	\$3,500,000	720	65	65	\$3,500,000	720	65	65	\$3,500,000
	80	80	\$3,000,000		75	75	\$3,000,000		75	75	\$3,000,000
680	75	75	\$3,000,000	680	70	70	\$3,000,000	680	70	70	\$3,000,000
	85	85	\$2,000,000		80	80	\$2,000,000		80	80	\$2,000,000
660	80	80	\$2,000,000	660	70	70	\$2,000,000	660	70	70	\$2,000,000
	90	90	\$1,000,000		75	75	\$1,000,000		75	75	\$1,000,000
620	65	65	\$2,000,000	620	60	60	\$2,000,000	620	60	60	\$2,000,000
	75	75	\$1,000,000		65	65	\$1,000,000		65	65	\$1,000,000

CASH OUT											
Primary Residence				Second Home				Investment			
FICO	LTV	CLTV	LOAN AMT	FICO	LTV	CLTV	LOAN AMT	FICO	LTV	CLTV	LOAN AMT
720	70	70	\$2,500,000	720	70	70	\$2,500,000	720	70	70	\$2,500,000
	75	75	\$2,000,000		75	75	\$2,000,000		75	75	\$2,000,000
680	65	65	\$2,500,000	680	65	65	\$2,500,000	680	65	65	\$2,500,000
	70	70	\$2,000,000		70	70	\$2,000,000		70	70	\$2,000,000
660	65	65	\$2,000,000	660	65	65	\$2,000,000	660	65	65	\$2,000,000
	70	70	\$1,000,000		70	70	\$1,000,000		70	70	\$1,000,000
620	60	60	\$2,000,000	620	60	60	\$2,000,000	620	60	60	\$2,000,000
	65	65	\$1,000,000		65	65	\$1,000,000		65	65	\$1,000,000

\*Max Cash out Proceeds: No limit up to 65 LTV; 500K over 65% LTV  
 \*See Geographic Eligibility for states/ counties with LTV limitations

## PROGRAM DESCRIPTION

### Mortgage Solutions for Agency and Jumbo Fallout

BluePoint Mortgage Non-Conforming Lending offers loans to Applicants utilizing accumulated liquid assets as a basis for qualification rather than through traditional income documentation. Loans in this program must meet ATR as defined in section 1026.43. This program is designed for Applicants who are sound credit risks based on a common sense approach to underwriting.

#### Highlights include the following:

- Loan amounts up to \$3.5MM
- Interest only available with 30 or 40 year term
- Credit scores down to 620
- Recent Credit Events Allowed
- All occupancy types allowed
- 7/6 and 10/6 ARM, 15, 30, and 40 FRM (40 yr term IO Only )
- Multiple financed properties allowed

## ELIGIBILITY TYPES

<b>Applicants</b>	<ul style="list-style-type: none"> <li>• US Citizen</li> <li>• Permanent Resident Alien</li> <li>• Non-Permanent Resident Alien with the following visas: E, G, H, L, O, P, and TN</li> <li>• First time home buyer-see Housing Payment History guideline below</li> <li>• Non-Occupant Co-Applicants-see Underwriting Guidelines</li> </ul>
<b>Eligible Occupancy</b>	Primary, Second Home, and Investment Properties
<b>Property Types</b>	<ul style="list-style-type: none"> <li>• 1-4 unit attached and detached properties</li> <li>• Warrantable Condos</li> <li>• PUDs</li> <li>• Mixed use properties that comply with FNMA’s requirements-see Underwriting Guidelines</li> </ul>
<b>Eligible Transactions</b>	<p><b>Purchase,</b></p> <ul style="list-style-type: none"> <li>• including non-arm’s length transactions-see Underwriting Guidelines</li> </ul> <p><b>Rate and Term Refinance</b></p> <ul style="list-style-type: none"> <li>• No title seasoning required</li> <li>• Payoff of first and second, where the second is seasoned &gt;6 months and not drawn on in 6 months preceding application date unless the second was used in full to purchase the property</li> <li>• Recoup of funds expended to improve the subject property. Improvements must have been completed within the last 6 months preceding the application date, funds must have been Applicant’s own. Cash out amount not to exceed documented improvement costs</li> <li>• Buyout accompanied by an executed buyout agreement</li> <li>• When the subject property was purchased for cash within the 6 months preceding the application date, funds may be recouped up to the Applicant’s documented contribution. Gifted funds are not deemed to be Applicant’s own funds</li> </ul> <p><b>Cash-Out Refinance</b></p> <ul style="list-style-type: none"> <li>• Refinances which do not fit into the rate and term guidelines are deemed to be cash out</li> <li>• 6 months seasoning required measured from deed transfer to application</li> <li>• Max cash out allowed: No limit for LTVs up to 65, \$500k for LTVs above 65</li> <li>• Value to be utilized must be supported-see Underwriting Guidelines</li> </ul>

## CREDIT REQUIREMENTS

<b>Trade Lines</b>	<p>Each Applicant must have three trade lines and a credit history covering 24 months. One trade line must have been active within the last 6 months. At least one trade line must be seasoned 24 months. The same trade line may be used to cover both the 24 month history and active requirement. The trade lines do not need to be open. If an Applicant’s spouse is the only Co-Applicant listed, only one Applicant is required to meet this guideline. See Underwriting Guidelines for more details and alternatives.</p>
<b>Credit Score</b>	<ul style="list-style-type: none"> <li>• Credit scores allowed down to 620, subject to loan amount and LTV restrictions</li> <li>• Use lowest middle score of all applicants for pricing and guideline purposes</li> </ul>

<b>Housing Payment History</b>	<p>Housing payment history no greater than 0x30x12 and 0x60x24 for all mortgages/rental verifications.</p> <p><b>First Time Home Buyer (FTHB)</b></p> <p>For standard guideline eligibility, Applicants must be able to document a 12 month rental history within the last three years preceding the application showing 0x30 over the 12 month period. Rent free allowed with max 75 LTV, a minimum 10% Applicant contribution, and primary residences/second homes only.</p>
<b>Significant Credit Events</b>	<p>Applicants with any of the following major credit events (bankruptcy, foreclosure, short sale, modification, short pay, deed in lieu, 120+ day mortgage late, pre-foreclosure including Notice of Default or Lis Pendens) are subject to the below requirements, measured from event completion or discharge/dismissal date to application date:</p> <ul style="list-style-type: none"> <li>• 0-2 years removed: Max 70 LTV</li> <li>• 2-4 years removed: Max 75 LTV</li> <li>• &gt;4 years removed: Standard Guidelines</li> </ul> <p>Additional Guidelines:</p> <ul style="list-style-type: none"> <li>• Judgment/Tax Lien: Must meet one of the following: <ul style="list-style-type: none"> <li>○ Paid off prior to or at closing, or</li> <li>○ Show 6 month satisfactory payment history, include payment in DTI, subordinate if recorded</li> </ul> </li> <li>• Collections/Charge-Offs: May be excluded if individually less than \$250 or in aggregate less than \$1,000. If greater, must be paid off prior to or at closing. Medical collections are excluded from this requirement regardless of amount.</li> </ul>

## INCOME & ASSETS

<b>DTI</b>	<p>No DTI is developed for this product. Qualification is based on assets only. Each file must meet a residual income test. Residual income is calculated based on qualifying assets divided over 48 months less monthly obligations. The residual income of the file must meet requirements-see Underwriting Guidelines</p>
<b>Documentation Requirements</b>	<p><b>The following are required:</b></p> <ul style="list-style-type: none"> <li>• Six months of statements for accounts which are being used towards funds to close and the post-closing reserve requirement. Balances must be verified with 60 days of the note date.</li> <li>• Two months of statements for accounts which are being used solely for funds to close</li> </ul>
<b>Calculation Method</b>	<p>Qualification is determined solely based on the Applicant’s liquid assets and assets that they can liquidate without restriction.</p> <p><b>Method 1   Mortgage Only</b></p> <ul style="list-style-type: none"> <li>• Total post-closing assets must meet 125% of the outstanding mortgage debt for which the Applicant has personal liability, including the proposed mortgage(s) on the subject property.</li> </ul> <p><b>Method 2   Simplified</b></p> <ul style="list-style-type: none"> <li>• Total post-closing assets must meet 120% of the proposed mortgage(s) on the subject property plus 30% of all other outstanding debt (mortgage and consumer).</li> </ul> <p><b>Method 3   Traditional</b></p> <p>Total post-closing assets must meet the sum of the below:</p> <ul style="list-style-type: none"> <li>• 100% of loan amount</li> </ul>

	<ul style="list-style-type: none"> <li>• 60 months of total debt service (do not include subject property’s PITIA or PITIA on rented properties with documented rental income)</li> <li>• 60 months of net rental losses on rental properties (do not include subject property’s PITIA)</li> </ul> <p><b>Rental Calculation (Method 3 Only)</b></p> <ul style="list-style-type: none"> <li>• Rental properties are counted on a net basis based on 75% of lease less PITIA to determine impact on debt service. Net rent can never exceed \$0 for determining impact. For example, a property with a lease of \$1,600 and PITIA of \$1,500 would have a \$300 per month added to debt service (<math>\\$1,600 * 75\% - \\$1,500 = \\$300</math>). Other owned properties require additional reserves.</li> </ul> <p><b>Asset Calculations (All Methods)</b></p> <p>Assets are determined based on the below calculation:</p> <ul style="list-style-type: none"> <li>• Cash and cash equivalents: 100% of face value</li> <li>• Marketable securities (excludes unvested RSUs and Stock options): 80%</li> <li>• Retirement funds: 70% unless if Applicant is of retirement age, then use 80%. If utilizing retirement account, document Applicant’s ability to access the funds.</li> <li>• Cash surrender value of life insurance/annuity: 100%</li> <li>• Bitcoin: 50% (100% if liquidated)</li> </ul> <p>The balance of any loans secured against financial assets being used for asset qualification will be netted against the asset’s value before application of the discount.</p>
<p><b>Asset Accounts</b></p>	<ul style="list-style-type: none"> <li>• See above requirements for utilizing cash, marketable securities, and retirement funds as funds to close, post-closing reserves, and asset qualification</li> <li>• If Applicant is liquidating funds from non-retirement sources, document liquidation and end balance</li> <li>• If Applicant is liquidating from retirement accounts, document the liquidation and end balance</li> <li>• 1031 exchanges eligible for investment properties. See Underwriting Guidelines for more detail.</li> <li>• Business funds may be used for funds to close provided the Applicant(s) own(s) a minimum of 51% combined ownership of the business. The amount funds that may be utilized is based on the Applicant’s percentage of ownership. Applicant(s) must provide either: <ul style="list-style-type: none"> <li>○ A letter from Applicant’s CPA, EA, or licensed tax preparer stating that the Applicant(s) may access the business funds and that the withdrawal will have no adverse impact; or</li> <li>○ A letter from the Applicant(s) stating that they may access the business funds and Cash Flow Analysis to document that the withdrawal will have no adverse impact- see Underwriting Guidelines</li> </ul> </li> <li>• Cash out proceeds may not be used to meet the reserve requirement</li> </ul>
<p><b>Gifted Funds</b></p>	<ul style="list-style-type: none"> <li>• Gift funds are allowed for funds to close. A 5% contribution from Applicant’s own funds is required, except for loan sizes &gt;\$3MM in which case no gifted funds are allowed.</li> <li>• Gifts must be documented in compliance with FNMA requirements and be from immediately family members-see Underwriting Guidelines.</li> </ul> <p>Gifts of equity are allowed, max 75 LTV. No Applicant contribution is required on a primary residence or a second home. A 5% applicant contribution is required for investment properties.</p>

## LIABILITIES

<p><b>Alimony/Child Support</b></p>	<p>Alimony may be deducted from income rather than included as a liability, provided the alimony payments are tax deductible to the payor. Otherwise, include as a liability. Child support must be included as a liability.</p>
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<b>Installment Debt</b>	Installment loans must be included in the DTI. Installment debt with less than 10 months' worth of payments remaining may be excluded from DTI, as long as the Applicant has the assets to make the remaining payments. Applicants may pay down the debt such that the remaining balance is less than the sum of 10 months' worth of payments. The assets used must be sourced. Loans secured by financial assets (margin loan, 401(K) loan, etc.) do not need to be included in the DTI provided the asset balance exceeds the loan balance.
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## OTHER HIGHLIGHTS

<b>Appraisal / Valuation</b>	<ul style="list-style-type: none"> <li>Loan amount up to \$2MM, <b>one</b> appraisal required</li> <li>Loan amount over \$2MM, <b>two</b> appraisals required</li> </ul> <p>In instances where one appraisal is required, said appraisal must have a CU score less than or equal to 2.5. If the CU score exceeds 2.5 or is unavailable, a CDA with a variance less than 10% is required. Loan amounts above \$1.5MM and up to \$2MM may not utilize the CU score in lieu of obtaining a CDA. Additional appraisal due diligence may be required at the discretion of BluePoint Mortgage.</p> <ul style="list-style-type: none"> <li><b>Purchase:</b> lesser of purchase price or appraised value</li> <li><b>Refinance (all types):</b> For properties owned less than 12 months as of the application date, current value may be used provided the value is supported both by appraisal and a CDA with a variance &lt;=10%. If value not supported, use lesser of purchase price plus documented improvements or market value. If more than 12 months, use market value. Properties located in counties listed on the second bullet in Geographic Eligibility must utilize the lesser of the current value or the purchase price plus documented costs for improvements to price or underwrite on refinances of properties owned less than 12 months as of the application date.</li> </ul>
<b>Geographic Eligibility</b>	<p>Restrictions:</p> <ul style="list-style-type: none"> <li>NJ- Max 85 LTV.</li> <li>Essex (NJ), San Francisco (CA) Counties: Rate/Term Refinance Max 75 LTV, Cash Out Refinance Max 70 LTV. See Underwriting Guidelines for limitations on appraisal age.</li> <li>Texas CO Refinances-see Underwriting Guidelines.</li> </ul>
<b>Reserve Requirement</b>	No reserves needed apart from the post closing liquidity outlined in Calculation Method above.
<b>Title Vesting</b>	<ul style="list-style-type: none"> <li>Individual names as joint tenants, community property, or tenants in common</li> <li>Living trusts meeting FNMA's requirements</li> <li>Blind Trusts-see Underwriting Guidelines</li> <li>Limited Liability Corporations-see Underwriting Guidelines</li> <li>Partnerships/Corporations-see Underwriting Guidelines</li> </ul>
<b>ARM Terms</b>	<ul style="list-style-type: none"> <li>Margin = 4.00%</li> <li>Index = 30 Day Average of SOFR</li> <li>Caps = 2/1/5</li> <li>Floor Rate = Note Rate</li> <li>Adjustment Period = 6 Months</li> </ul>
<b>Interest Only</b>	Interest Only features are allowed on ARMs and FRMs. The IO period is 10 years. Standard guidelines apply. 40 year term loan: max 80 LTV.
<b>Qualifying Payment</b>	<p>To determine the P&amp;I component of the Qualifying Payment, utilize the below (except as otherwise specified):</p> <ul style="list-style-type: none"> <li>Fixed Rate: Utilize the start rate over the amortizing term</li> <li>Amortizing ARM: Utilize the greater of the start rate or the index plus margin, amortized over full term of the loan</li> <li>FRM/ARM with IO Feature: Utilize the greater of the start rate or the index plus margin, amortized over 20 years</li> </ul>

<b>Prepayment Penalty</b>	Prepayment penalties may be placed on investment properties for a period of at least one year in an amount equal to two percent of the original principal balance, to the extent permitted by state and federal law. See <a href="#">Underwriting Guidelines</a> for requirements. Price implications apply for prepayment penalty terms less than three years, including no prepayment penalty
<b>Min/Max Loan Amounts</b>	Minimum: \$250,000 Maximum: \$3.5MM (Purchase/Rate and Term Refinance), \$2.5MM (Cash Out Refinance)