

## LTV & LOAN REQUIREMENTS

PURCHASE & RATE/TERM														
Primary Residence					Second Home					Investment				
FICO	LTV	CLTV	LOAN AMT	DTI	FICO	LTV	CLTV	LOAN AMT	DTI	FICO	LTV	CLTV	LOAN AMT	DTI
720	70	70	\$3,500,000	50	720	65	65	\$3,500,000	50	720	65	65	\$3,500,000	50
	80	80	\$3,000,000	50		75	75	\$3,000,000	50		75	75	\$3,000,000	50
680	75	75	\$3,000,000	50	680	70	70	\$3,000,000	50	680	70	70	\$3,000,000	50
	85	85	\$2,000,000	50		80	80	\$2,000,000	50		80	80	\$2,000,000	50
660	80	80	\$2,000,000	50	660	70	70	\$2,000,000	50	660	70	70	\$2,000,000	50
	90*	90*	\$1,000,000	50		75	75	\$1,000,000	50		75	75	\$1,000,000	50
620	65	65	\$2,000,000	50	620	60	60	\$2,000,000	50	620	60	60	\$2,000,000	50
	75	75	\$1,000,000	50		65	65	\$1,000,000	50		65	65	\$1,000,000	50

\*Rate and Term Refi: Max 85% LTV  
 \*See Geographic Eligibility for states/ counties with LTV limitations

CASH OUT														
Primary Residence					Second Home					Investment				
FICO	LTV	CLTV	LOAN AMT	DTI	FICO	LTV	CLTV	LOAN AMT	DTI	FICO	LTV	CLTV	LOAN AMT	DTI
720	70	70	\$2,500,000	50	720	70	70	\$2,500,000	50	720	70	70	\$2,500,000	50
	75	75	\$2,000,000	50		75	75	\$2,000,000	50		75	75	\$2,000,000	50
680	65	65	\$2,500,000	50	680	65	65	\$2,500,000	50	680	65	65	\$2,500,000	50
	70	70	\$2,000,000	50		70	70	\$2,000,000	50		70	70	\$2,000,000	50
660	65	65	\$2,000,000	50	660	65	65	\$2,000,000	50	660	65	65	\$2,000,000	50
	70	70	\$1,000,000	50		70	70	\$1,000,000	50		70	70	\$1,000,000	50
620	60	60	\$2,000,000	50	620	60	60	\$2,000,000	50	620	60	60	\$2,000,000	50
	65	65	\$1,000,000	50		65	65	\$1,000,000	50		65	65	\$1,000,000	50

\*Max Cash out Proceeds: No limit up to 65 LTV; 500K over 65% LTV  
 \*See Geographic Eligibility for states/ counties with LTV limitations

## PROGRAM DESCRIPTION

### Mortgage Solutions for Agency and Jumbo Fallout

BluePoint Mortgage Non-Conforming Lending offers full documentation loans to Applicants under expanded underwriting guidelines. Loans in this program consider all factors as required in the Ability to Repay Rule as defined in section 1026.43. This program is designed for Applicants who are not eligible for agency and prime credit jumbo loans and is based on a common sense approach to underwriting.

#### Highlights include the following:

- Loan amounts up to \$3.5MM
- Interest only available with 30 or 40 year term
- DTI up to 55 allowed
- Credit scores down to 620
- Recent Credit Events Allowed
- All occupancy types allowed
- 7/6 and 10/6 ARM, 15, 30, and 40 FRM (40 yr term IO Only )
- Multiple financed properties allowed

## ELIGIBILITY TYPES

<b>Applicants</b>	<ul style="list-style-type: none"> <li>• US Citizen</li> <li>• Permanent Resident Alien</li> <li>• Non-Permanent Resident Alien with the following visas: E, G, H, L, O, P, and TN</li> <li>• First time home buyer-see Housing Payment History guideline below</li> <li>• Non-Occupant Co-Applicants-see Underwriting Guidelines</li> </ul>
<b>Eligible Occupancy</b>	Primary, Second Home, and Investment Properties
<b>Property Types</b>	<ul style="list-style-type: none"> <li>• 1-4 unit attached and detached properties</li> <li>• Warrantable Condos</li> <li>• PUDs</li> <li>• Mixed use properties that comply with FNMA’s requirements-see Underwriting Guidelines</li> </ul>
<b>Eligible Transactions</b>	<p><b>Purchase,</b></p> <ul style="list-style-type: none"> <li>• including non-arm’s length transactions-see Underwriting Guidelines</li> </ul> <p><b>Rate and Term Refinance</b></p> <ul style="list-style-type: none"> <li>• No title seasoning required</li> <li>• Payoff of first and second, where the second is seasoned &gt;6 months and not drawn on in 6 months preceding application date unless the second was used in full to purchase the property</li> <li>• Recoup of funds expended to improve the subject property. Improvements must have been completed within the last 6 months preceding the application date, funds must have been Applicant’s own. Cash out amount not to exceed documented improvement costs</li> <li>• Buyout accompanied by an executed buyout agreement</li> <li>• When the subject property was purchased for cash within the 6 months preceding the application date, funds may be recouped up to the Applicant’s documented contribution. Gifted funds are not deemed to be Applicant’s own funds</li> </ul> <p><b>Cash-Out Refinance</b></p> <ul style="list-style-type: none"> <li>• Refinances which do not fit into the rate and term guidelines are deemed to be cash out</li> <li>• 6 months seasoning required measured from deed transfer to application</li> <li>• Max cash out allowed: No limit for LTVs up to 65, \$500k for LTVs above 65</li> <li>• Value to be utilized must be supported-see Underwriting Guidelines</li> </ul>

## CREDIT REQUIREMENTS

<b>Trade Lines</b>	Each Applicant must have three trade lines and a credit history covering 24 months. One trade line must have been active within the last 6 months. At least one trade line must be seasoned 24 months. The same trade line may be used to cover both the 24 month history and active requirement. The trade lines do not need to be open. If an Applicant’s spouse is the only Co-Applicant listed, only one Applicant is required to meet this guideline. See Underwriting Guidelines for more details and alternatives.
<b>Credit Score</b>	<ul style="list-style-type: none"> <li>• Credit scores allowed down to 620, subject to loan amount and LTV restrictions</li> <li>• Use middle score of the primary income earner for pricing and guideline purposes</li> </ul>

<b>Housing Payment History</b>	<p>Housing payment history no greater than 0x30x12 and 0x60x24 for all mortgages/rental verifications.</p> <p><b>First Time Home Buyer (FTHB)</b></p> <p>For standard guideline eligibility, Applicants must be able to document a 12 month rental history within the last three years preceding the application showing 0x30 over the 12 month period. Rent free allowed with max 75 LTV, a minimum 10% Applicant contribution, and primary residences/second homes only.</p>
<b>Significant Credit Events</b>	<p>Applicants with any of the following major credit events (bankruptcy, foreclosure, short sale, modification, short pay, deed in lieu, 120+ day mortgage late, pre-foreclosure including Notice of Default or Lis Pendens) are subject to the below requirements, measured from event completion or discharge/dismissal date to application date:</p> <ul style="list-style-type: none"> <li>• 0-2 years removed: Max 70 LTV</li> <li>• 2-4 years removed: Max 75 LTV</li> <li>• &gt;4 years removed: Standard Guidelines</li> </ul> <p>Additional Guidelines:</p> <ul style="list-style-type: none"> <li>• Judgment/Tax Lien: Must meet one of the following: <ul style="list-style-type: none"> <li>○ Paid off prior to or at closing, or</li> <li>○ Show 6 month satisfactory payment history, include payment in DTI, subordinate if recorded</li> </ul> </li> <li>• Collections/Charge-Offs: May be excluded if individually less than \$250 or in aggregate less than \$1,000. If greater, must be paid off prior to or at closing. Medical collections are excluded from this requirement regardless of amount.</li> </ul>

## INCOME & ASSETS

<b>DTI</b>	<ul style="list-style-type: none"> <li>• Maximum DTI: 50.000</li> <li>• DTI above 43 must meet residual income requirements-see Underwriting Guidelines</li> <li>• DTI may be increased to 55 with the following: <ul style="list-style-type: none"> <li>○ Min FICO: 680</li> <li>○ Max LTV: 70</li> <li>○ Eligible Transactions: Purchase or Rate and Term Refinance</li> </ul> </li> <li>• Minimum Residual Income: greater of .5% of the loan amount or \$2k. Increased requirement may be waived with an additional 6 months PITIA reserves.</li> </ul>
<b>Documentation Requirements (Salaried Applicant)</b>	<p><b>Documentation Requirements</b></p> <ul style="list-style-type: none"> <li>• Provide the last two years' W-2's and the most recent 30 consecutive days of paystubs including year to date income with the most recent one dated within 60 calendar days of the note date.</li> </ul> <p><b>Qualification:</b></p> <ul style="list-style-type: none"> <li>• If Applicant receives bonus, commission, or overtime, obtain a written VOE to determine a history and continuance. Generally, a two year history is required, 1-2 years can be used on a case by case basis with positive factors to offset and a reasonable expectation of continuance.</li> <li>• BPM reserves right to request tax returns in its sole discretion.</li> <li>• Restricted stock units: Restricted stock units may be used as qualifying income. Applicant must have a two year history of receipt and a three year continuance on vesting.</li> <li>• Stock options: Stock options may be used as qualifying income. Applicant must have a two year history of receipt and exercise.</li> </ul>
<b>Documentation Requirements (Self-Employed Applicant)</b>	<p>Applicants must generally be self-employed for 2 years, however 1-2 years is acceptable with 2 years previous employment in same line of work and no gaps. Provide the most recent one or two years' personal and/or business federal tax returns as applicable. If providing two years of income documents, take 24 month average of income if increasing, 12 month average if decreasing. If decreasing, additional documentation may be required. A year end and/or year to date profit and loss statement and balance sheet dated within 60</p>

	<p>calendar days of funding may be required. See Underwriting Guidelines for additional information.</p> <p>Verification of current business revenues and operations required prior to closing, to be verified with the following:</p> <ul style="list-style-type: none"> <li>• Applicant to provide an LOE on the nature of their business and any impact from COVID</li> <li>• Most recent two (2) business bank statements prior to application supporting the profit and loss statement provided</li> <li>• Most recent one (1) business bank statement prior to funding supporting the profit and loss statement</li> </ul>
<p><b>Other Income Sources</b></p>	<p><b>Rental Income:</b></p> <p><b>Method 1   Tax Returns</b></p> <p>Utilize the net figure on schedule E page 1 of most recent year’s tax return adding back depreciation, amortization and interest. Subtract the principal and interest component of the mortgage payment. Current insurance, taxes, and homeowner’s association dues do not need to be documented. Document the unit in question is rented with most recent month’s rent check.</p> <p><b>Method 2   Lease</b></p> <p>Use 75% of current lease less documented PITI plus HOA dues and/or common charges. If lease is materially greater than income listed on tax return(s), Applicant to provide supporting explanation/documentation. Document the unit in question is rented with most recent month’s rent check. Rental income from a vacant property may only be used on the subject property on a purchase transaction.</p> <p><b>Other Sources</b></p> <p>Document most recent 1-2 years receipt on tax returns and supporting tax documentation, current receipt, and expectation of at least three years’ continuance</p>
<p><b>Asset Accounts</b></p>	<ul style="list-style-type: none"> <li>• Use 100% of cash and cash equivalents</li> <li>• Use 80% of face value for marketable securities</li> <li>• Use 70% of retirement assets if Applicant is under 59.5, 80% if over</li> <li>• If Applicant is liquidating funds from non-retirement sources, document liquidation and end balance</li> <li>• If Applicant is liquidating from retirement accounts, document the liquidation and end balance</li> <li>• 1031 exchanges eligible for investment properties-see Underwriting Guidelines</li> <li>• Business funds may be used provided the Applicant(s) own(s) a minimum of 51% combined ownership of the business. The amount of funds that may be utilized is based on the Applicant’s percentage of ownership. Applicant(s) must provide either:             <ul style="list-style-type: none"> <li>○ A letter from Applicant’s CPA, EA, or licensed tax preparer stating that the Applicant(s) may access the business funds and that the withdrawal will have no adverse impact; or</li> <li>○ A letter from the Applicant(s) stating that they may access the business funds and underwriter’s to document that the withdrawal will have no adverse impact-see Underwriting Guidelines</li> </ul> </li> <li>• Cash out proceeds MAY be used to meet the reserve requirement at a maximum 75 LTV</li> </ul>
<p><b>Gifted Funds</b></p>	<ul style="list-style-type: none"> <li>• Gift funds are allowed for funds to close. A 5% contribution from Applicant’s own funds is required, except for loan sizes &gt;\$3MM in which case no gifted funds are allowed.</li> <li>• Gifts must be documented in compliance with FNMA requirements and be from immediate family members-see Underwriting Guidelines.</li> <li>• Gifts of equity are allowed, max 75 LTV. No Applicant contribution is required on a primary residence or a second home. A 5% applicant contribution is required for investment properties.</li> </ul>

## LIABILITIES

<b>Alimony/Child Support</b>	Alimony may be deducted from income rather than included as a liability, provided the alimony payments are tax deductible to the payor. Otherwise, include as a liability. Child support must be included as a liability.
<b>Installment Debt</b>	Installment loans must be included in the DTI. Installment debt with less than 10 months' worth of payments remaining may be excluded from DTI, as long as the Applicant has the assets to make the remaining payments. Applicants may pay down the debt such that the remaining balance is less than the sum of 10 months' worth of payments. The assets used must be sourced. Loans secured by financial assets (margin loan, 401(K) loan, etc.) do not need to be included in the DTI provided the asset balance exceeds the loan balance.

## OTHER HIGHLIGHTS

<b>Appraisal / Valuation</b>	<ul style="list-style-type: none"> <li>Loan amount up to \$2MM, <b>one</b> appraisal required</li> <li>Loan amount over \$2MM, <b>two</b> appraisals required</li> </ul> <p>In instances where one appraisal is required, said appraisal must have a CU score less than or equal to 2.5. If the CU score exceeds 2.5 or is unavailable, a CDA with a variance less than 10% is required. Loan amounts above \$1.5MM and up to \$2MM may not utilize the CU score in lieu of obtaining a CDA. Additional appraisal due diligence may be required at the discretion of BluePoint Mortgage.</p> <ul style="list-style-type: none"> <li><b>Purchase:</b> lesser of purchase price or appraised value</li> <li><b>Refinance (all types):</b> For properties owned less than 12 months as of the application date, current value may be used provided the value is supported both by appraisal and a CDA with a variance &lt;=10%. If value not supported, use lesser of purchase price plus documented improvements or market value. If more than 12 months, use market value. Properties located in counties listed on the second bullet in Geographic Eligibility must utilize the lesser of the current value or the purchase price plus documented costs for improvements to price or underwrite on refinances of properties owned less than 12 months as of the application date.</li> </ul>
<b>Geographic Eligibility</b>	<p>Restrictions:</p> <ul style="list-style-type: none"> <li>NJ- Max 85 LTV.</li> <li>Essex (NJ), San Francisco (CA) Counties: Rate/Term Refinance Max 75 LTV, Cash Out Refinance Max 70 LTV. See Underwriting Guidelines for limitations on appraisal age.</li> <li>Texas CO Refinances-see Underwriting Guidelines.</li> </ul>
<b>Reserve Requirement</b>	<ul style="list-style-type: none"> <li>Loan amount up to \$1MM: 6 months PITIA</li> <li>Loan amount above \$1MM and up to \$2MM: 9 months PITIA</li> <li>Loan amount above \$2MM and up to \$3.5MM: 12 months PITIA</li> <li>LTV &gt;85: Additional 6 months PITIA</li> <li>DTI &gt;50 and increased residual income requirement not met: additional 6 months PITIA</li> <li>Other real estate owned: 2 months of each property's PITIA</li> </ul>
<b>Title Vesting</b>	<ul style="list-style-type: none"> <li>Individual names as joint tenants, community property, or tenants in common</li> <li>Living trusts meeting FNMA's requirements</li> <li>Blind Trusts-see Underwriting Guidelines</li> <li>Limited Liability Corporations-see Underwriting Guidelines</li> <li>Partnerships/Corporations-see Underwriting Guidelines</li> </ul>

<b>ARM Terms</b>	<ul style="list-style-type: none"> <li>• Margin = 4.00%</li> <li>• Index = 30 Day Average of SOFR</li> <li>• Caps = 2/1/5</li> <li>• Floor Rate = Note Rate</li> <li>• Adjustment Period = 6 Months</li> </ul>
<b>Interest Only</b>	<p>Interest Only features are allowed on ARMs and FRMs. The IO period is 10 years. Standard guidelines apply. 40 year term loan: Max 80 LTV.</p>
<b>Qualifying Payment</b>	<p>To determine the P&amp;I component of the Qualifying Payment, utilize the below (except as otherwise specified):</p> <ul style="list-style-type: none"> <li>• Fixed Rate: Utilize the start rate over the amortizing term</li> <li>• Amortizing ARM: Utilize the greater of the start rate or the index plus margin, amortized over full term of the loan</li> <li>• FRM/ARM with IO Feature: Utilize the greater of the start rate or the index plus margin, amortized over 20 or 30 years</li> </ul>
<b>Prepayment Penalty</b>	<p>Prepayment penalties may be placed on investment properties for a period of at least one year in an amount equal to two percent of the original principal balance, to the extent permitted by state and federal law. See <a href="#">Underwriting Guidelines</a> for requirements. Price implications apply for prepayment penalty terms less than three years, including no prepayment penalty</p>
<b>Min/Max Loan Amounts</b>	<p>Minimum: \$250,000  Maximum: \$3.5MM (Purchase/Rate and Term Refinance), \$2.5MM (Cash Out Refinance)</p>